

## MELBOURNE INFORMATION MEETING FOR 14 FEBRUARY 2012

### 7.00 – 8.00pm NATIONAL AUSTRALIA BANK – THE PEOPLE’S BANK

**Brandon Phillips**, NAB’s Investor Relations Spokesman will provide a presentation on National Australia Bank. Brandon will discuss NAB’s recent earnings announcement as well as provide an update on NAB’s strategic agenda under CEO Cameron Clyne.

Having adopted the strategy to “divorce” itself from the other big banks in 2011 and position NAB as the people’s back, NAB has strived to provide a clear point of difference between the other three banks. Brandon will outline the strategy adopted by NAB and provide an overview of the benefits for shareholders. There will also be a question and answer section.

### 8.15 – 9.15pm INVESTING FOR INCOME

**Russell Lees** Senior Adviser at Donnelly Wealth Management has extensive experience with 25 years in the financial markets, having worked in various roles, including stockbroking (JB Were), funds management (ANZ) and international trading systems (Reuters). Russell is a Certified Financial Planner and in 2011 was the Melbourne winner of the Financial Planning Association’s Best Practice Award.

Over the last ten years, 60% of portfolio returns have come from income, a fact usually misunderstood by many investors. With share market volatility at multi-year highs and yields on many asset classes providing yields above CPI, Russell will provide an overview of how to position your portfolio for income.

Please arrive by 6.30pm to enjoy the social interaction prior to the meeting.

**Date:** Tuesday, 14 February from 6:30 for 7.00 to 9.15pm  
**Venue:** **Telstra Conference Centre**, 242 Exhibition Street, Melbourne  
**Fee:** Members \$10pp / Non-Members \$15pp – includes refreshments

We would like to encourage members to bring along their membership card to meetings. We will have plastic holders to enable the card to be used as a name badge. This will also ensure members are given the preferential lower members rate. Don’t forget member’s partners and guests are welcome to come along at member’s rates. Hope to see you there.

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