

MEDIA RELEASE

Australian Investors Association and Adviser Ratings

INVESTMENT SENTIMENT INDICES – NOVEMBER 2002

SHARE MARKET CONFIDENCE RETURNS – OR DOES IT?

BUT USA LEADS THE WAY

Both Investors and Advisers are more optimistic about share market performance for the six months starting in November than they were last month despite the Bali bombing and further signs of a slowing economy. However Australian investors trail US investors in their confidence

A similar survey of Investor Sentiment conducted by the American Association of Individual Investors reveals that US investors are much more bullish than Australian Investors and we have added a NEW CHART to show this.

Over half of US investors are positive about the prospects for the share market compared to only 20% of Australian Investors. Significantly more Australian investors are taking a neutral view while Bears are almost the same for both. Will next months survey prove the often-stated adage that America leads the way?

Advisers continue to be far more bullish than investors and we cannot add any new reasons for this than those expressed previously. It seems that there will always be a marked difference between the enthusiasms for the share market between the two groups.

What is of interest is that in spite of the more bullish sentiment expressed by both Investors and Advisers both groups have actually reduced the average amount allocated to the Share market while increasing the allocation to Cash to the highest levels since the surveys started 4 months ago. Does this suggest that neither group has the courage of their convictions – yet?

The following charts provide comparisons between Investor and Adviser Sentiment, Asset Allocation and data for the Sentiment Surveys since commencement.

The surveys were conducted between 30th October and 4th November 2002.

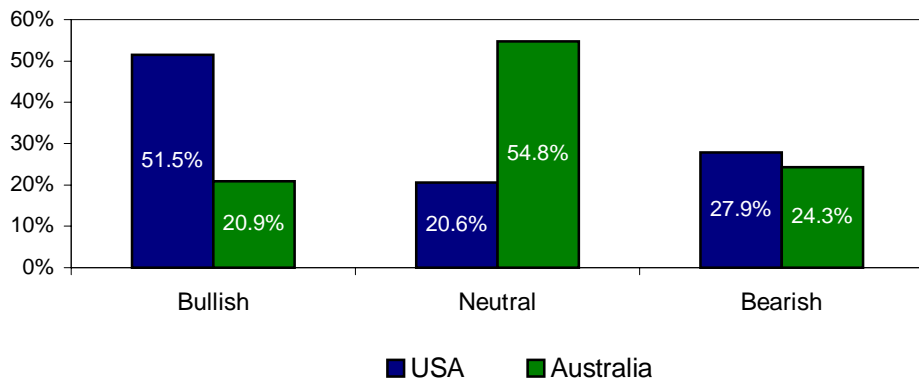
For more information regarding Adviser Ratings or the Australian Investors' Association,

CONTACT

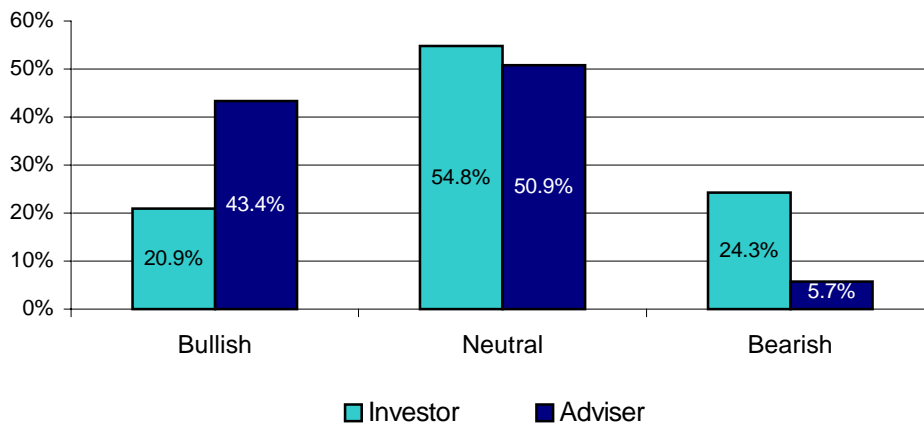
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CHARTS FOLLOW

Comparison of Investor Sentiment USA to Australia



Sentiment Indices - November 2002



Investor Vs Adviser Portfolio November 2002

